



### Salons I & V

### **Tuesday, June 14**

- SESSION A** Barriers to Monetizing Soil Health  
2:30 - 3:00 **Alejandro Plastina**
- SESSION B** Analyzing Flexibility as a Risk Management Tool in Agricultural Systems  
3:10 - 3:40 **Jedidiah Hewlett and Jay Parsons**

- Adapting to the Pandemic, Zooming with a Webinar Series  
**Ron Haugen**
- Evaluative Report for the University of Minnesota Extension Agricultural Tax Issues Course  
**Rob Holcomb and Nathan Hulinsky**

- Creating Cost of Production Budgets, it's as Easy as ABC with the Ag Budget Calculator  
**Glennis McClure and Jay Parsons**

- An online decision-making tool to help nurseries determine costs and returns of recycling irrigation water  
**Robin Brumfield, Paul Gottlieb, and Raul Cabrera**

### **Wednesday, June 15**

- SESSION C** A 10-Year Analysis of Net Farm Income  
9:45 - 10:15 **Gregory Ibendahl**
- SESSION D** Calf and Heifer Performance: How does management affect growth, development, and overall farm profitability?  
10:25 - 10:55 **Samantha Gehrett and Cassie Yost**
- SESSION E** Environmental Metrics and Beyond  
11:05 - 11:35 **Keith Olander and DelRay Lecy**
- SESSION F**  
11:45 - 12:15
- SESSION G** Financial performance of beginning dairy farmers in Minnesota  
2:00 - 2:30 **Rebecca Weir**
- SESSION H** Organic Farm Financial Performance: An Analysis of 2020-2021 FINPACK Data from the Upper Midwest  
2:40 - 3:10 **Gigi DiGiacomo, J.C. Hadrich, and Nurfadila Khairunnisa**
- SESSION I** U.S. Crop Profitability and Farm Safety Net Payments  
3:20 - 3:50 **Michael Langemeier, Gary Schnitkey, and Carl Zulauf**

- Farm Business Training for Aspiring Farmers and Undergraduate Students  
**Tori Jackson**
- Farm/Ranch Succession Education for Nebraskans  
**Allan Vyhnaek**
- Does the proximity of a Swine CAFO impact the value of your home?  
**Zachary Uter**
- Financial Benchmarks for Diversified, Direct Market Farms  
**Michael Sciabarrasi**
- Intensive Farm Management Education – UNL TAPS  
**Matthew Stockton**
- Landlord Objectives in Leasing Their Land: Results from Focus Groups  
**Ray Massey, Michelle Segovia, and Mykel Taylor**
- Using LLCs to Mitigate Liability Risks of Farming Operations  
**Robert Moore**

- Fertilizer Cost Comparison Decision Tool  
**Jonathan LaPorte**

- Risk Scenario Planning via RightRisk Analytics  
**John P. Hewlett and Jay Parsons**

- The Impact of Long-Term Care Costs on Farming Operations  
**Robert Moore**

- Improving Decision Making Skills in Agriculture  
**Jay Parsons and Johannes Siebert**

- Economic Feasibility of Developing CRP Land for Quail Hunting with the use of the SAFE program  
**Courtney Bir**

Session abstracts can be seen read at: <https://z.umn.edu/2022FBM-Concurrent-Abstracts>