



Pre-Conference Workshop NAFBAS & NFRBMEA New Educator Workshop. Directed by Bob Rhea, Dwight Raab & Tina Barrett. Workshop Topics include: Farm Financial Analysis, Making Successful Farm Visits, Collecting Year-End Data, Completing Analysis, Interpreting Analysis, and Basic Tax Information.

Saturday, June 7

- 1:00 PM Workshop —*Parleys*
- 5:00 PM Adjourn
- 6:30 PM Evening Meal Together

Sunday, June 8

- 8:30 AM Workshop Continues —*Parleys*
- NOON Adjourn

Sunday, June 8

Session Chair: Jay Olsen

- 8:00 AM Mormon Tabernacle Choir National Sunday Morning Broadcast at Historic Tabernacle. *Free and open to public--appropriate dress is "nice casual" (Ladies- skirts or slacks).* Meet in hotel lobby and leave by 8:15.
- 1:00 PM NFRBMEA Board Meeting —*Red Butte*
Conference Registration Begins —*Wasatch Foyer 1*
- 2:00 PM NAFBAS Board Meeting —*Millcreek*
- 4:00 PM NAFBAS/NFRBMEA Joint Board Meeting —*Wasatch 1 & 2*
- 5:00 PM NFRBMEA Past Presidents' Meeting —*Red Butte*
- 7:00 PM Welcome Reception (Ice Cream Social) —*Wasatch 3 & 4*
- 8:00 PM Downtown evening programs (all within easy walking distance)

Monday, June 9 "Create a Vision"

Session Chair: Al Dustin

- 7:00 AM Breakfast at Hotel (families and guests included) —*Wasatch 3 & 4*
- 7:10 AM First-Timers' Meeting (working breakfast) —*Corner area, Wasatch 3 & 4*
- 7:30 AM Registration Continues —*Wasatch Foyer 1*

- 8:00 AM Welcome —*Wasatch 1 & 2*
- 8:15 AM “Ag in the West and Challenges & Opportunities for Agriculture” —*Wasatch 1 & 2*
Leonard Blackham, Retired Commissioner, Utah Department of Agriculture & Food
- 9:00 AM “Consensus Building in Agriculture: Peer Groups to Manage for a Common Goal”
Bill Hopkin, Director, Utah Dept. of Agriculture Grazing Improvement —*Wasatch 1 & 2*
- 9:45 AM BREAK —*Wasatch Foyer*
- 10:00 AM “Matching Resources for Business Sustainability & Diversification” —*Wasatch 1 & 2*
Gregg Simonds, Open Range Consulting
- 11:00 AM Breakout Sessions:
- “Community Colleges: Meeting Educational Needs for Adults and Adult Education Cost In Rural America” —*Dr. Randy Smith, Rural Community College Alliance* —*Millcreek*
 - “Farmers Tax Guide” —*Dr. Ruby Ward, Utah State University* —*Red Butte*
 - “Staff (Finding, Training, Retaining, Employee Policies)” —*Tina Barrett*
—*Wasatch 1 & 2*
- NOON Lunch at Hotel (2015 Conference Promotion) —*Wasatch 4*
- 1:00 PM Technical & Training Breakouts:
- 1:00-2:00 PM Breakout #1:**
- New Tax Topics (group discussion with moderators) —*ACA and others* —*Millcreek*
 - “Devices, Methods & Apps to Communicate with Clients/Students” —*Josh Tjosaas & Mike Mastey, MN FBM Instructors* —*Red Butte*
 - “Grinding of the Gears: Making the Shift– Education to Consulting” —*Pat Harrington, Retired FBM Instructor, Central Arizona College* —*Wasatch 1 & 2*
- 2:00 PM BREAK & Rotate
- 2:15 PM **2:15-3:15 PM Breakout #2:**
- “Year-End Data Collection Tools & Processes” —*Lauren Omer, Area Extension Specialist, Kentucky Farm Business Management* —*Millcreek*
 - “Finding, Writing, Working, Reporting Grants” —*Kevin Klair, Ext. Economist, CFFM, University of Minnesota Dept. of Applied Economics* —*Red Butte*
 - “Provide the Service– Grow the Business as a Consultant” —*Jim Kelm, Dairy Business Consulting, also retired FBM Instructor, Riverland CC; President, FFSC* —*Wasatch 1 & 2*
- 3:15 PM BREAK —*Wasatch Foyer 1 & 2*
- 3:30 PM NFRBMEA Business Meeting —*Millcreek*
NAFBAS Committee Meeting —*Red Butte*
- 5:00 PM Adjourn
- 6:00 PM Dinner & Evening on Your Own

Tuesday, June 10 Tour Day

Session Chair: Kathryn Rawson

- 7:00 AM Breakfast at Hotel (for everyone) —*Wasatch 4*
- 8:15 AM Load Buses— see below for departure times. Lunch on Tours

Tour #1 Load Bus @ 8:30 AM (8-hr. Tour)	Tour #2 Load Bus @ 9:00 AM (6½-hr. Tour)	Tour #3 Load Bus @ 9:00 AM (5-hr. Tour)
9:30—11:30 AM Hill Air Force Base Aerospace Museum	9:30 AM—12:45 PM Water Conservation Garden (West Jordan) Central UT Project	10:00 AM—12:00 PM Jordanelle Dam & Hydro Power, Provo River Restoration
Lunch	Lunch	Lunch
1:30—3:00 PM Bailey Farms International Brigham City	1:30—3:00 PM Hill Air Force Base Aerospace Museum	Return to Hotel

6:00 PM Evening on Your Own

Wednesday, June 11 “Make a Difference” (Speaker Day)

Session Chair: David Gillman

- 6:00 AM Vendor Set-up —*Wasatch Foyer*
- 7:00 AM Breakfast at Hotel —*Wasatch 4*
- 8:00 AM “Financial Tools, Vision for Management, Goal Setting, Sustainability”
—*Wasatch 1 & 2*
Burke Teichert, Ranch and Farm Consulting, and Management Contributor to Beef Magazine
- 9:00 AM Marketing Panel — *Moderated by Jed Christenson, UDAF Director of Marketing*
— *Wasatch 1 & 2*
9:00—9:20: Vegetable Growing for Direct Marketing —*Jake Harward*
9:20—9:40: Alfalfa Hay Press & Hay Exporting —*David Condie, Triple C Farms*
9:40—10:00: Panel Q & A
- 10:00 AM BREAK– VISIT WITH VENDORS —*Wasatch Foyer*
- 10:30 AM “Using Management Accounting to Link Financial Performance Analysis & Strategic Thinking” —*Dick Wittman, Wittman Consulting & Full-time Farmer* —*Wasatch 1 & 2*
- NOON Lunch at Hotel —*William Nelson —CHS (sponsor) —Wasatch 4*
- 1:00 PM Dick Wittman (continued) —*Wasatch 1 & 2*
- 2:30 PM BREAK– VISIT WITH VENDORS —*Wasatch Foyer*
- 3:00-3:45 PM Dick Wittman (concludes) —*Wasatch 1 & 2*
- 4:00 PM NAFBAS Business Meeting —*Millcreek*
NFRBMEA Business Meeting —*Red Butte*

- 4:00 PM CHS Scholarship Recipients Meet with William Nelson —*Juniper Boardroom*
- 4:45 PM Adjourn
- 5:15 PM Begin loading “UsBus” trolley to Heritage Park to Evening Group Activity
—*Hotel Lobby*
- 6:00 PM Group Dinner at This is the Place State Park Outdoor Bowery. Dutch Oven Beef &
BBQ Turkey by Cow Camp Catering
- 8:00-8:30 PM Trolley Buses Load Back to Hotel

Thursday, June 12 “Leave a Legacy”

Session Chair: Jay Olsen

- 7:00 AM Denny Jackson Storytelling Breakfast (Event open to all) —*Wasatch 4*
- 8:15 AM “RME and Farm Business Management Education” —*Wasatch 1 & 2*
J. Shannon Neibergs, Director, Western Center for Risk Management Education
- 9:00 AM “Agriculture Water: Protecting the Future of Our Nation” —*Wasatch 1 & 2*
Warren Peterson, VP of Farmland Reserve
- 10:15 AM NAAE Partnership in Farmer to Farmer Program in East Africa —*Wasatch 1 & 2*
Jay Jackman, Executive Director, National Association of Agriculture Educators
- 10:45 AM Wrap-Up —*Wasatch 1 & 2*
- 11:00 AM Conference Adjourns
- NOON NFRBMEA Post-Conference Board Meeting —*Millcreek*